



# Top Questions to Ask a Realtor Before Hiring Them

**The Goal:** To find the best realtor to sell your home in the least amount of time for the right price. Use these sheets to compare answers and realtors.

1. How long have you been a realtor? Are you full time?

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2. Will my house be on the top real estate sites? (Zillow, Trulia, Realtor.com)

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3. How do you plan to market my home?

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4. Are you an MLS broker? (Always list with an MLS broker)

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5. Do you use professional photos?

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6. What is your pricing strategy?

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7. Can you walk me through the selling process?

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8. How often will we communicate? (Text and email are a must)

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9. Are you available during off hours and weekends?

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10. What do you charge? (Standard residential is 6-7%)

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11. How long is the listing period? How much would it cost to cancel early?  
(Standard length is six months)

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12. What should I do to get my house ready for the market?

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13. Will there be an open house?

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14. How will I get showing notifications and feedback?

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15. How many transactions did you sell last year? (An experienced realtor does  
at least three a month)

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16. Do you charge any extra compliance or broker fees? (Beware of anything  
over \$500)

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17. Do you have your own website and reviews?

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Other information:

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